Impact of Abuse Deterrent Opioids on Street Prices

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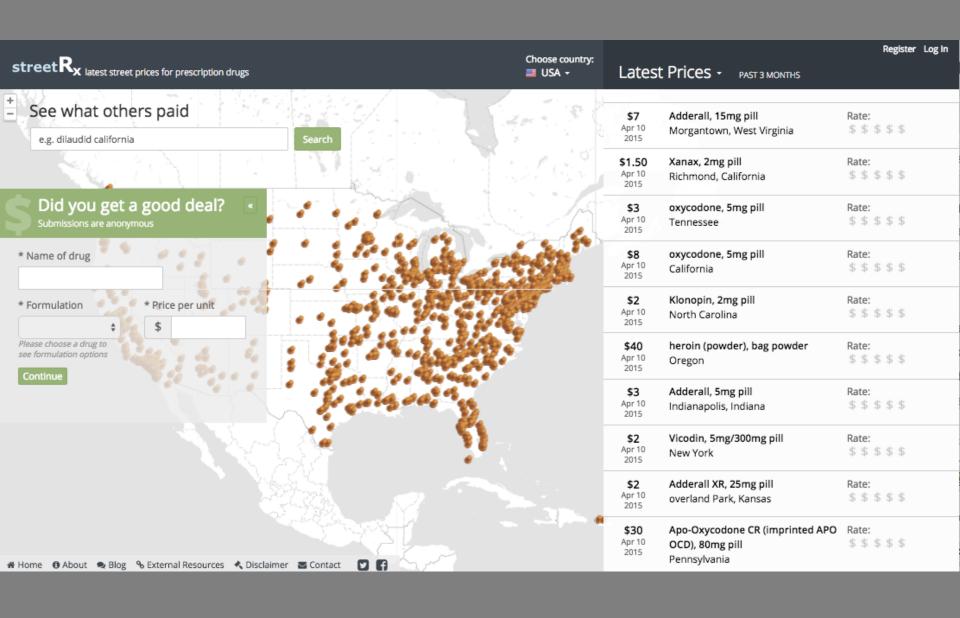
RADARS System Annual Meeting

Washington, DC

May 6, 2016

Slides at @epidemico





External Referrals



Unique Visitors per Day 1.2 Million visitors per year





Mobile

Accounts for 74% of visits

Search

87% of visits come from organic search

250 2013

1641

2439

3252 2016

Visitor Demographics

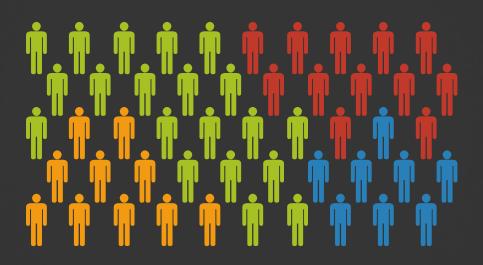
Based on 58% of known demographics from Google account users



Male 18-34 years-old

19%

Male 35+ years-old



23%

Female 18-34 years-old

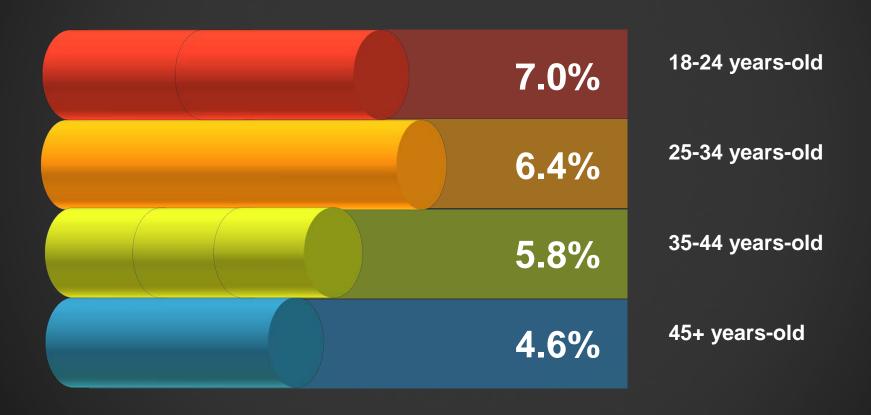
16%

Female 35+ years-old

As captured by Google Analytics. January 1 through March 31, 2016

Who is Likely to Submit a Price?

Percent of visitors, 58% of known Google Account users, 1Q2016



Methods

Do different deterrence strategies result in discernible street price differences?









USA Data in USD Nov 1, 2010 through Apr 30, 2016 Solid oral formulations

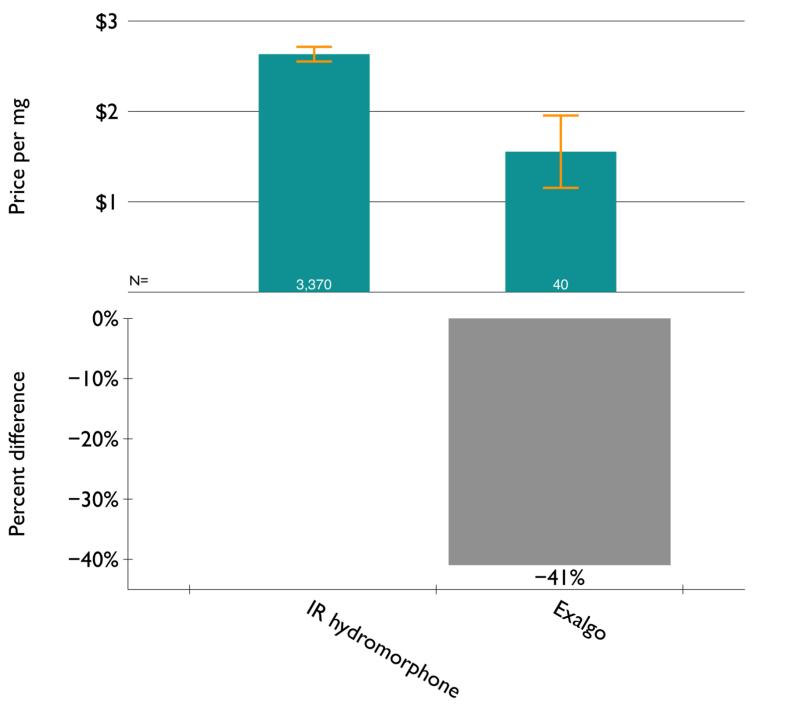
Compare unprotected to ADF price per milligram, within active ingredient

Geometric means and 95% CI N = 139.434

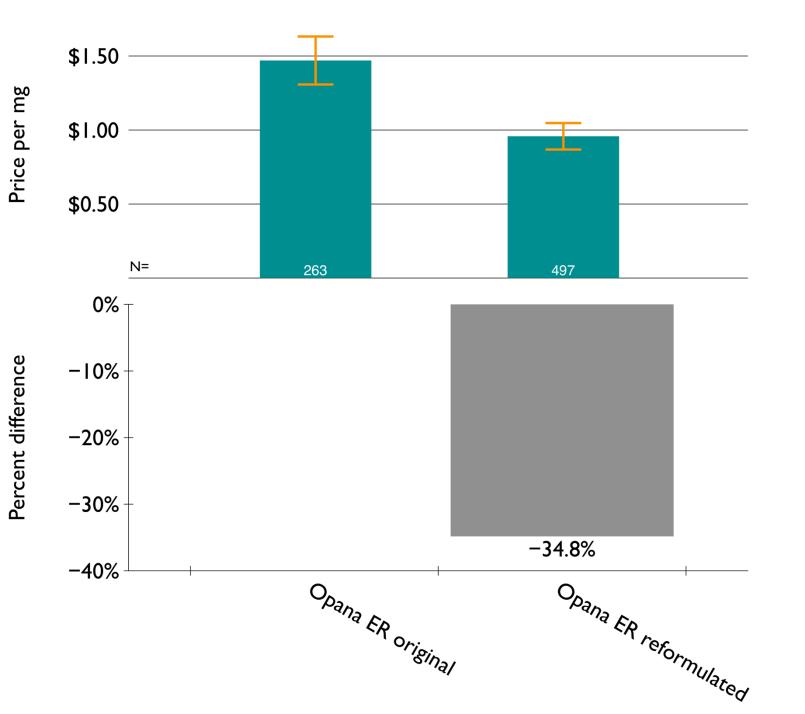
Non-parametric Wilcoxan rank-sum (Mann-Whitney) tests

(Partial-) Antagonists: Subutex vs. Suboxone
Prodrugs: morphine vs. codeine; Vyvanse vs. Adderall
Phyical barriers: Zohydro vs. IR hydrocodone vs. Hysingla ER; OxyContin OC vs. OP;
Opana ER original vs. reformulation; Xartemis XR vs. IR oxycodone;
IR hydromorphone vs. Exalgo; Ritalin vs. Concerta; morphine

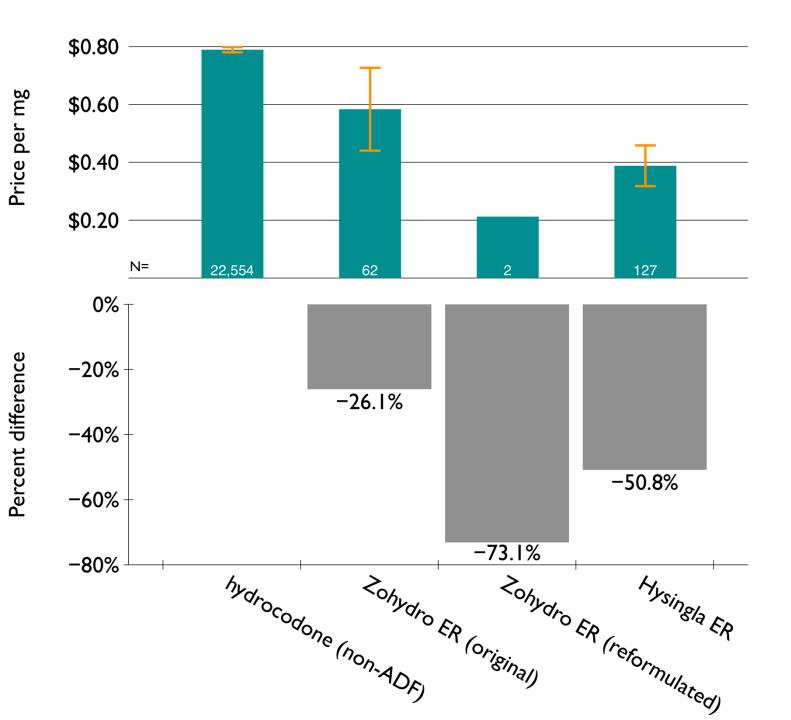
Not enough data to evaluate yet: Targin(iq), Oxytrex, Oxecta, Quillivant XR, Talwin, Amrix, Xtampza ER, MorphaBond



Hydromorphone \$2.63/mg



Oxymorphone \$1.47/mg

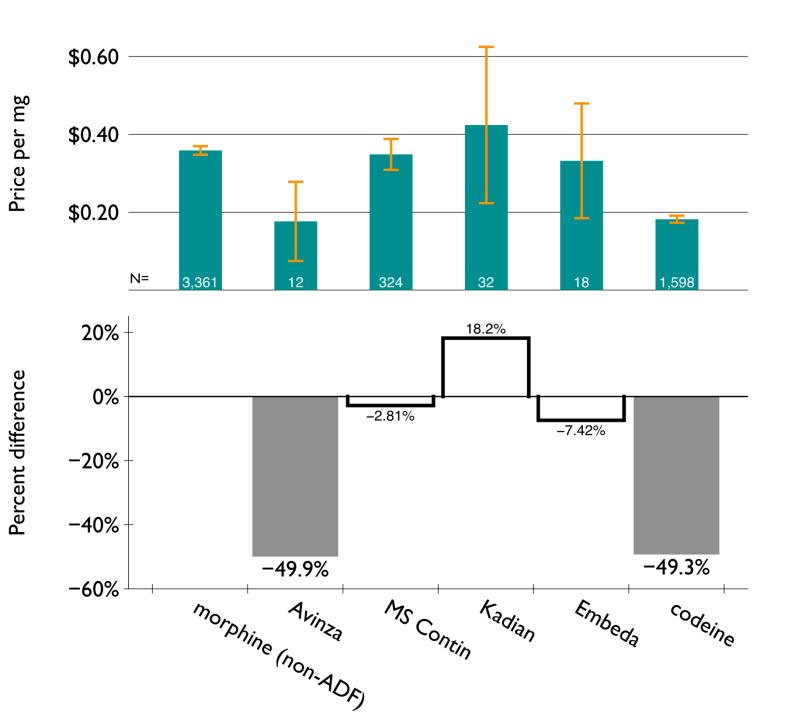


Hydrocodone \$0.79/mg

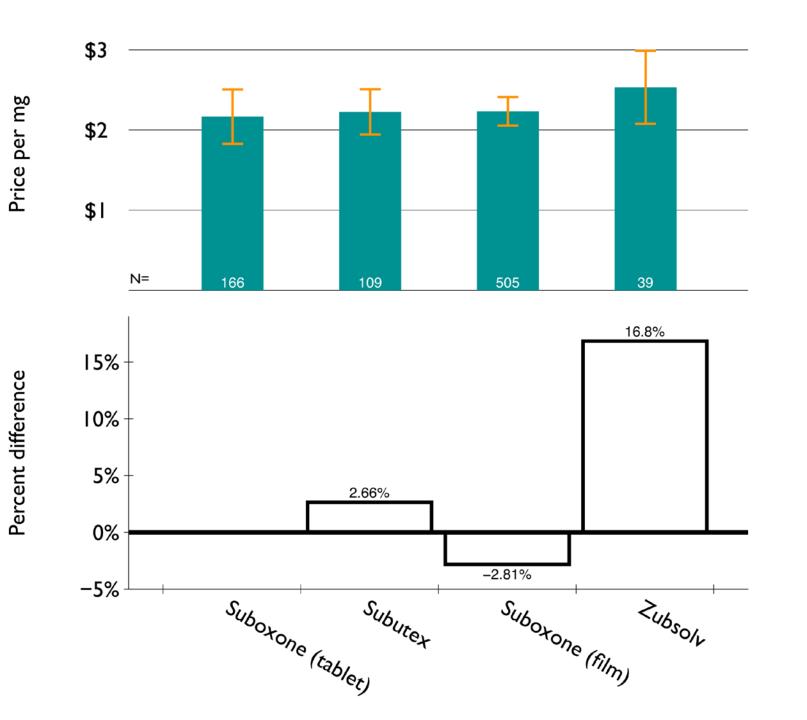
Price per mg

Percent difference

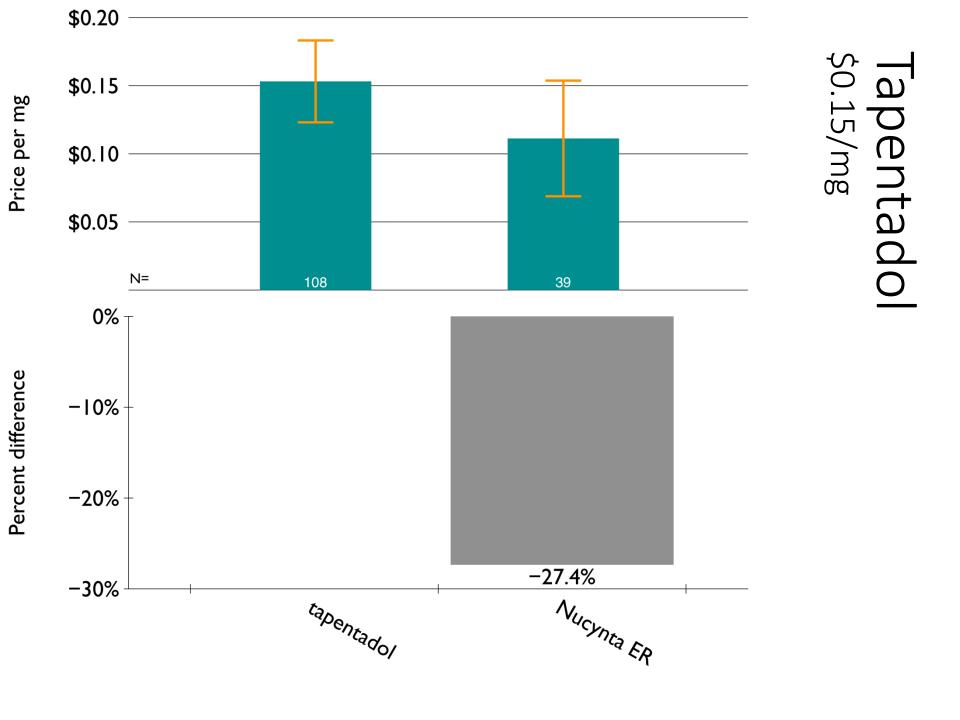
Oxycodone \$0.92/mg

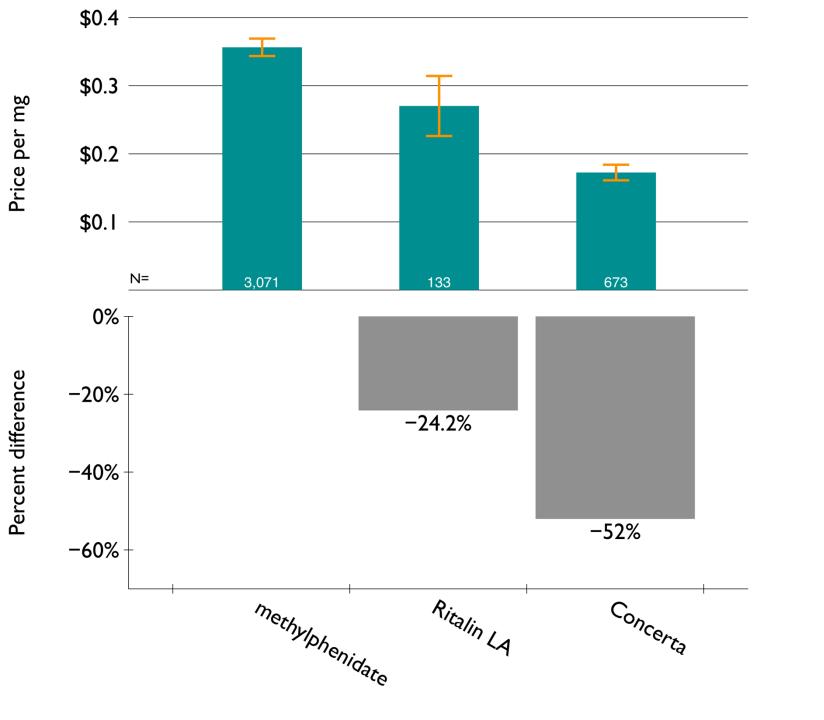


Morphine \$0.36/mg

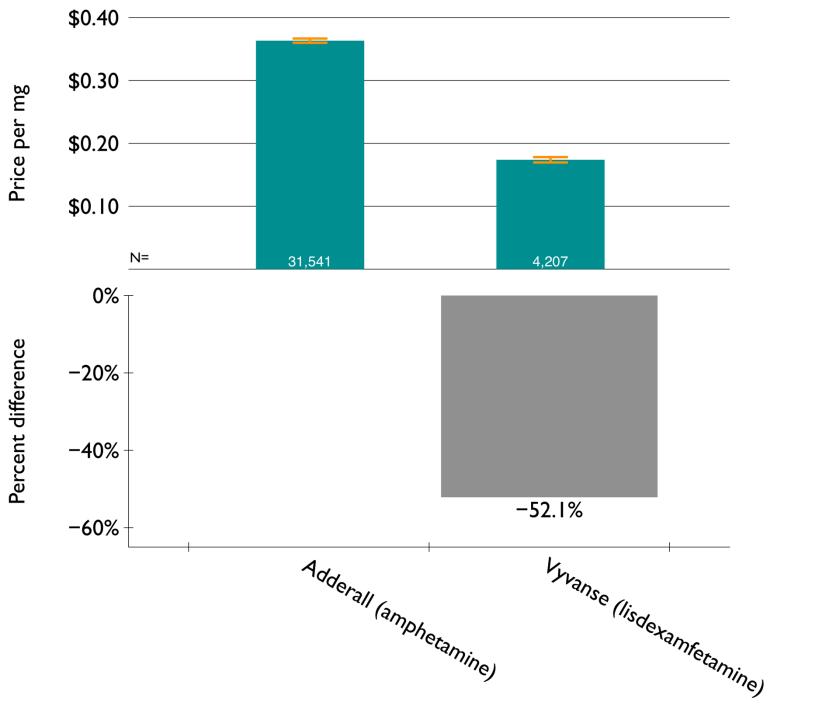


Buprenorphine \$2.12/mg (Suboxone)





Methylphenidate \$0.36/mg



Amphetamine \$0.36/mg

Percent Discount for ADF Versions

Putative abuse-deterrent formulation versus unprotected formulations with same active ingredient, using statistical comparison that is less influenced by outliers.

